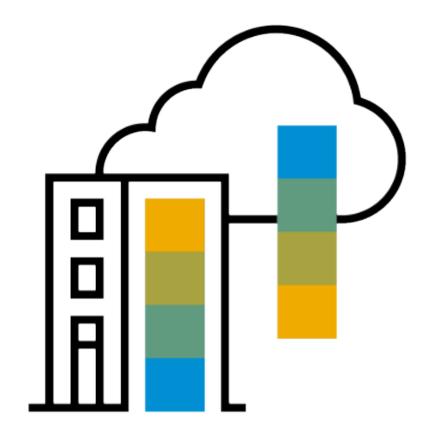


Standard Account

Dashboard functionality





Ariba Network Standard Account

What is an Ariba Network, Standard Account?

- Basic Account that gives you access to Ariba Network
- Receive interactive email purchase orders
- Invoice through the Ariba network
- No fees
- Intended for low volume suppliers



What You Get With Your FREE Standard Account



Ariba Discovery



Contract Management & Supplier Profile



Document Exchange



Usage

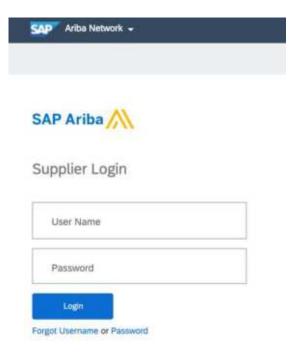


Online Support

- Receive high quality sales leads matched to your business capabilities
- Attract potential customers with your profile and get invited to sourcing events
- Free access to SAP Ariba's contract management module and collaborate with buyers during the contract preparation phase
- Set up your profile in the SAP Ariba Supplier Lifecycle and Performance solution
- Respond easily to e-mailed orders with electronic order confirmations, service entry sheets, or advance ship notices
- Create electronic invoices and credit notes in just a few steps
- Check invoice status, payment proposals (i.e. early payment discounts), and remittance details
- Send invoice notifications with cXML and PDF invoices to be used for local archiving
- Access the SAP Ariba Supplier mobile app at no charge
- No limitations on number of purchase orders or invoices transacted on Ariba Network
- Unlimited Ariba Network relationships can be maintained
- Access to SAP Ariba's help center for technical issues directly from your account

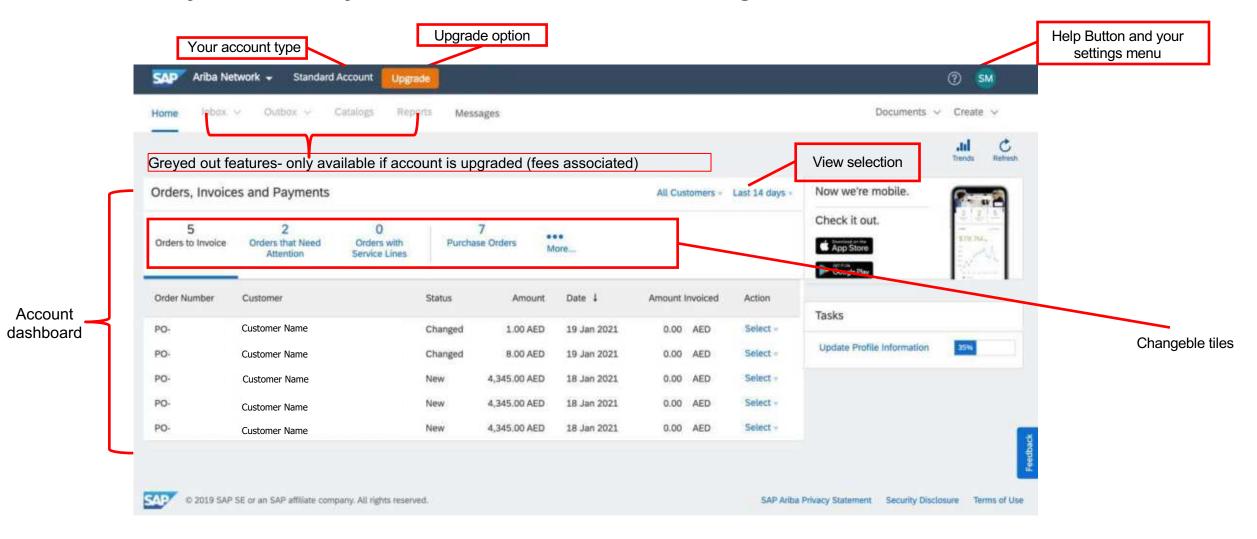
Log in to your account

- To access your account type supplier.ariba.com in your browser
- Enter your username and password
- · Click on to log in



Understanding your Homepage

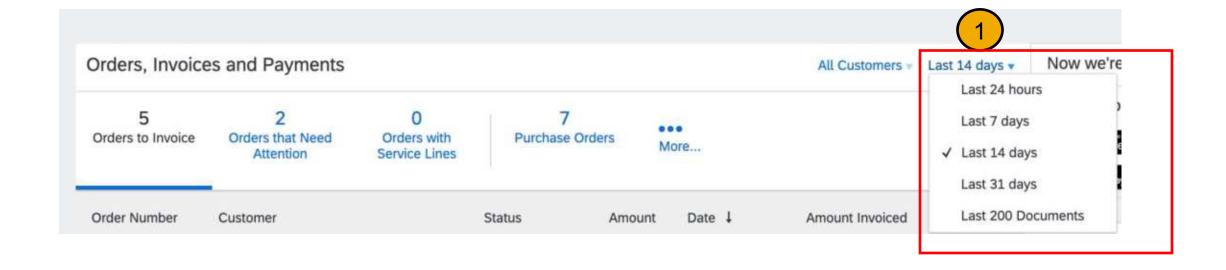
Once in your account you will be able to see the following



Changing your view

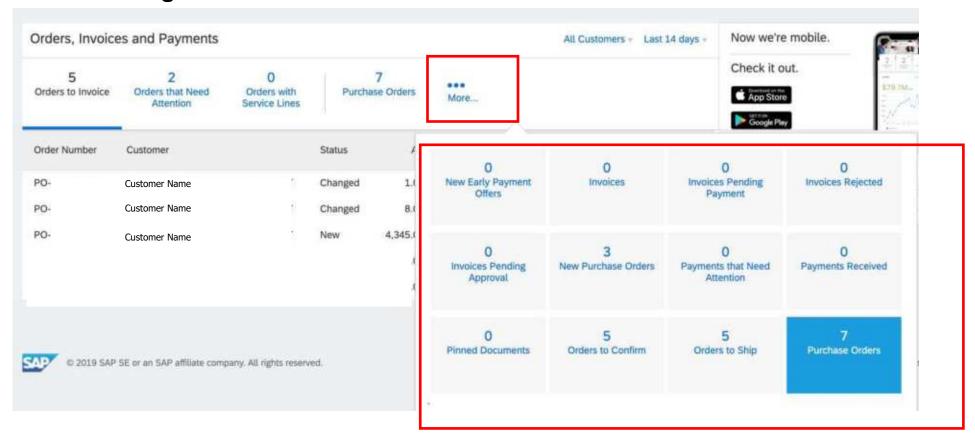
Changing your view

- 1. Click on the drop-down button and choose the view you prefer- you can view up to last 200 documents
- 2. Click to select view



Changing your view

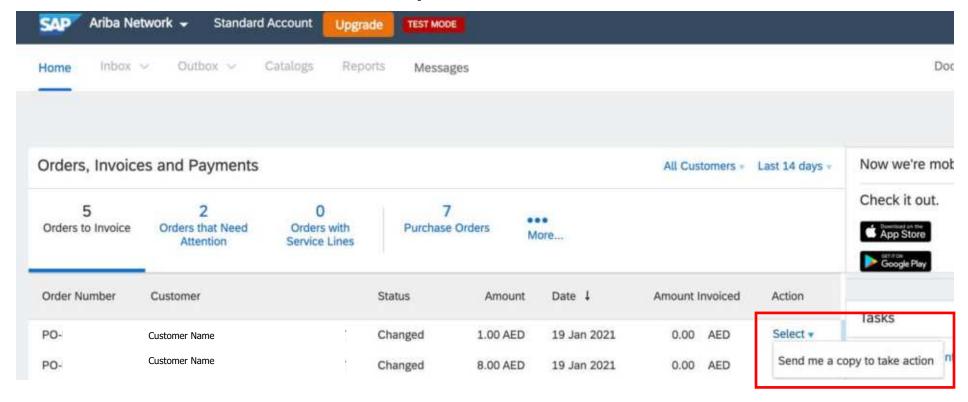
- You may also play with the tiles available to create a view as per your preference
- Click on the More button to select the tiles
- Choose tile to change view



Sending a copy of the PO to action

Sending a copy of the Purchase Order to action

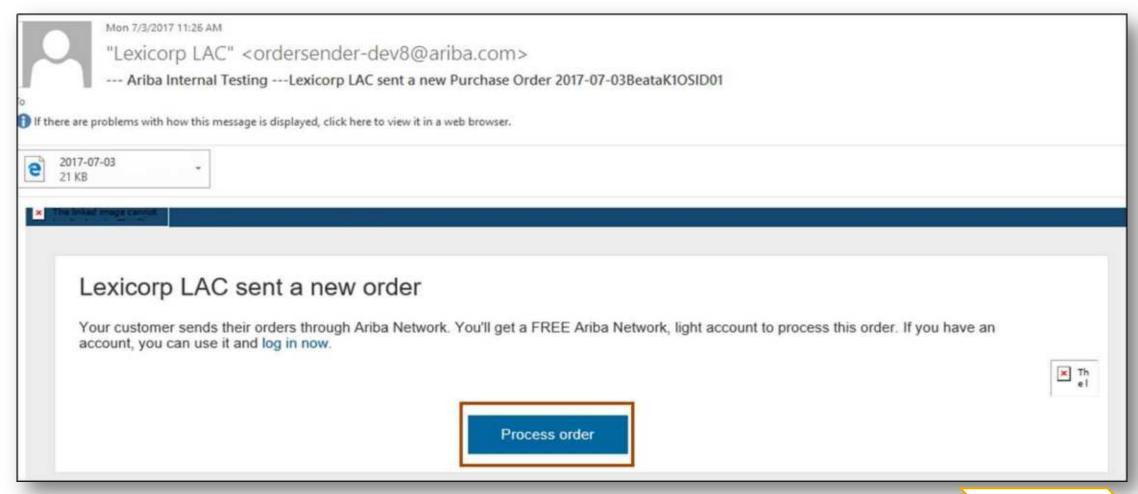
- If you have lost the original Purchase Order email that was sent to your email inbox, you may send
 a copy of the PO back to yourself from the dashboard
- Click on the Select button
- Choose Send me a copy to take action
- The PO will now be sent to the emails set up to receive Purchase Orders



When you receive your first PO

Step One – Receive Interactive Email Order From Customer

Click the Process Order button in the PO notification (interactive email)



Step Two - Sign Up For Standard Account

Select the Sign up option to create a new Standard Account -OR- use your existing Standard Account by clicking on Log in

Join your customer on Ariba Network!



Already have an account? Log in



Collaborate with your customer on the

Strengthen relationships

same secure network.

Connect faster

Exchange documents electronically and streamline communications.



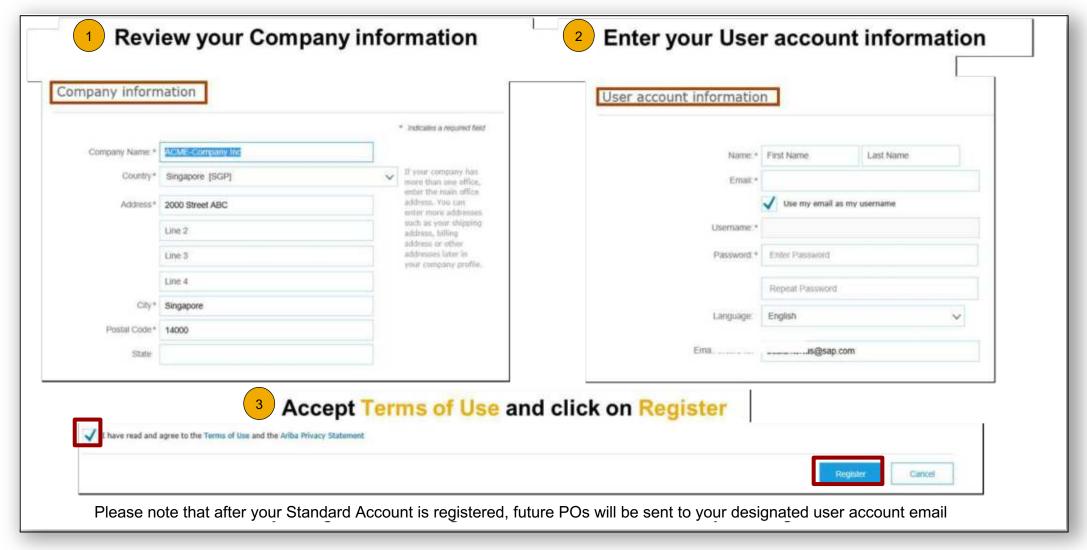
Reach more customers worldwide

Sign up with Ariba Discovery and increase sales leads

Ariba Network Standard Account is Free

Learn more

Step Three – Configure Account, Accept Terms of Use, And Register





Step Four – Transact With Customer Using Standard Account

- Click on *Create Order Confirmation*, *Create Ship Notice,* or *Create Invoice* to get started
- If you need assistance, please refer to the articles in the Help Center (right-hand side)

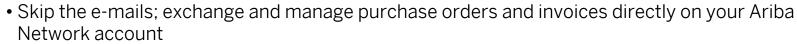


Enterprise Account And Upgrade

Enterprise Account Enhanced Features And Functionalities



Document exchange (purchase orders, invoices and more)





 Access to an Inbox and Outbox for organizing your incoming and outcoming documents and search for them



Automation through Integration

• Integrate you back-end system with Ariba Network through CXML, EDI or CSV



Electronic Catalogs

 Create and publish electronic catalogs to enhance PO accuracy, or link your current eshop to your Ariba Network account



Legal archiving

• Access long-term invoice archiving (regional restrictions may apply)



Reporting

• Track transactions and sales activities with access to full reports creation and automation

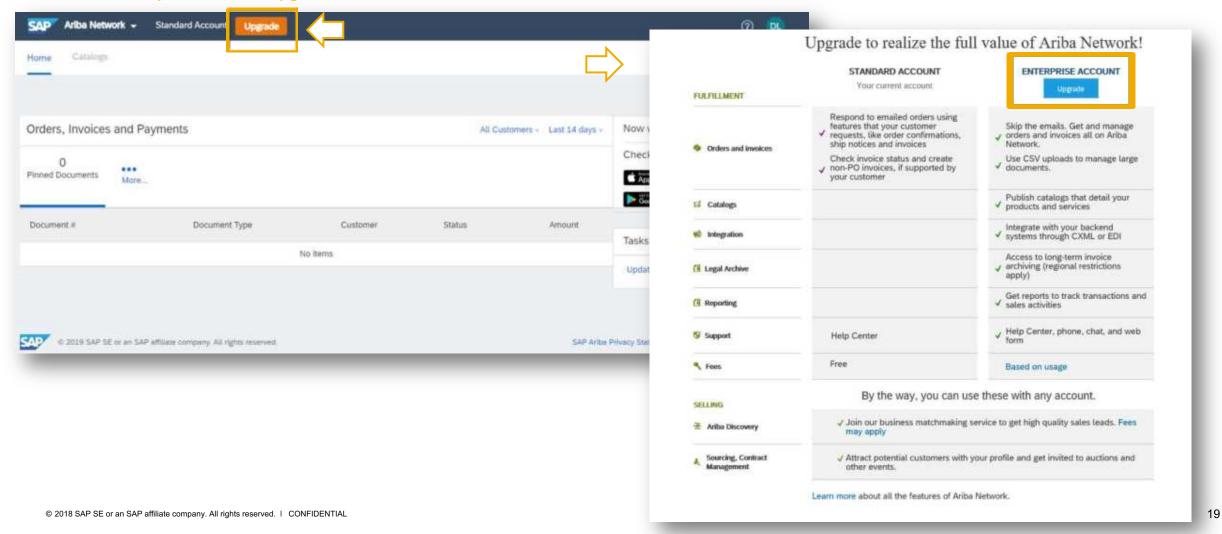


SAP Ariba support

 Access the entire documentation database and contact the help centre by phone, chat, or Web form

Upgrading your Standard Account to Enterprise Account – Fees will apply

- Login to your Ariba Network Account
- Click on Upgrade
- Click on Enterprise Account Upgrade



Standard Account Vs. Enterprise Account On Ariba Network

Features	Standard Account	Enterprise Account
Access	Through email notifications	Online dashboard
Company Profile	\checkmark	✓
Purchase Order, Order confirmation (full & partial), Ship Notice, Service Entry Sheet, (Non-PO) Invoice, Credit Memo	✓	✓
Electronic Catalogs	×	✓
Invoice status	Email notifications	Outbox with easy access from any browser
Legal Archive	Email notification and online download	 Long-term invoice archiving for global compliance (Regional restrictions apply) Capability to mass download invoices for local archiving
Ariba Support	Online Help Center	 Support via phone, chat, or email Direct access to enablement experts for onboarding assistance Technical support for configuration and integration assistance Online educational training courses
Integration	×	✓
Reporting	x	✓
Multiple customer relationships	✓	✓
Multi users	✓	✓
Mobile App	✓	✓
Ariba Discovery	✓ Fees may apply to respond to leads. <u>Click here</u> for more information.	✓ Fees may apply to respond to leads. <u>Click here</u> for more information.
Fees	FREE	Fees may apply, <u>See complete details</u> .

Supplier Fee Schedule

EUR

Transaction fees (billed quarterly)

Less than 5 documents* OR less than 43 250 EUR	FREE usage	
More than 5 documents * AND more than 43 250 EUR	0,155% of transacted volume for relationships without Service Entry Sheets	
	0,35% of transacted volume for relationships with Service Entry Sheets	
*only POs, invoices, service entry sheets, and service entry sheet responses	Capped at 17 300 EUR per customer relationship	



Subscription fees (billed annually)

Annual Document Count across all customer relationships	Subscription level	Annual Fee
Up to 4 documents	Premium	€0
5 to 24 documents or < € 216 250	Bronze	€45
25 to 99 documents and > € 216 250	Silver	€670
100 to 499 documents and > € 216 250	Gold	€2 000
500 and more documents and > € 216 250	Platinum	€4 900

Supplier Fee Schedule

Transaction fees (billed quarterly)

Less than 5 documents* OR less than USD 50,000	FREE usage	
More than 5 documents * AND more than USD 50,000	0.155% of transacted volume for relationships without Service Entry Sheets	
	0.35% of transacted volume for relationships with Service Entry Sheets	
*only POs, invoices, service entry sheets, and service entry sheet responses	Capped at USD 20,000 per customer relationship	

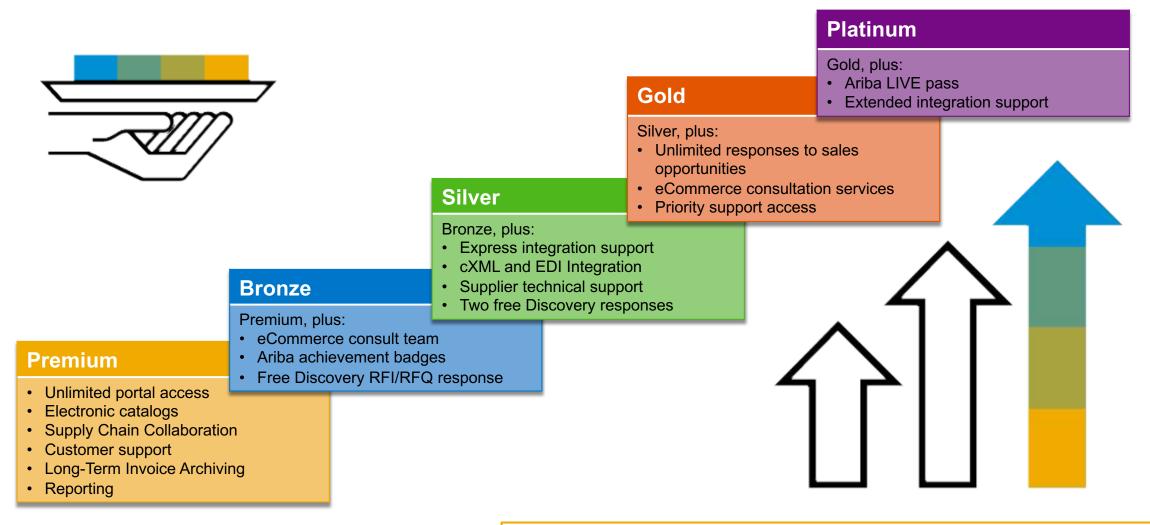


Subscription fees (billed annually)

Annual Document Count across all customer relationships	Subscription level	Annual Fee
Up to 4 documents	Premium	USD 0
5 to 24 documents or < USD 250,000	Bronze	USD 50
25 to 99 documents and > USD 250,000	Silver	USD 750
100 to 499 documents and > USD 250,000	Gold	USD 2,250
500 and more documents and > USD 250,000	Platinum	USD 5,500



Subscription Levels



Read more about subscription levels, calculate your fees & check out other currencies on our website https://www.ariba.com/ariba-network/ariba-network-for-suppliers

Thank You